



Beauty Consultant Grand Achiever Action Plan

Requirements

- Be active
- To go on-target, you must have 5 active team members and a total of \$5,000 wholesale team production into the distribution center at month end
- To stay on-target, you must have 5 active team members and a total of \$5,000 wholesale team production into the distribution center at month end
- Have 16 active personal team members by end of qualification period (1-4 months)
- Total production from you and your team must equal \$23,000 wholesale production. Your team members must contribute at least \$18,000 of the total \$23,000. You can personally count up to \$5,000 of your personal orders to the total \$23,000.

Personal Goals

- Connect with your Director 2-3 times weekly & send her your tracking sheet
- 5 new contacts & 2 bookings a day
- Sell \$600 - \$700 a week & hold 5 interviews a week
- GOLD Medal Monthly

Monthly Plan

"Most people live and die
with their music still
unplayed. They never dare to
try." - Mary Kay Ash



- Place a personal total of \$1,250 wholesale for the month
- Personally Recruit 5+ = GOLD Medal
- Goal is 1+ Stars, 3+ new qualified team members, and 4+ team members placing a \$225+ order

Monthly Wholesale Production Example

Personal	\$1250
Star Consultant	\$1800
New Qualified	\$600
New Qualified	\$600
New Qualified	\$600
Active	\$225
Active	\$225
Active	\$225
Active	\$225

\$5,750.00

- Keep focused on your personal goals
- You may submit for DIQ with 10+ Active Team Members

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